

San Francisco Science Fiction Conventions, Inc.

A California Non-Profit Corporation recognized under IRC §501(c)(3)

☒ PO Box 61363 ❖ Sunnyvale CA 94088-1363 ❖ USA

☒ info@sfsfc.org ❖ <http://www.sfsfc.org>

Regular Meeting of Board of Directors Minutes

Saturday, March 18, 2017, Sunnyvale, California

1. Call to Order

The regular trimesterly meeting of the Board of Directors of SFSFC, Inc., met on Saturday, March 18, 2017, in the home of Cindy Scott, 969 Asilomar Terrace #6, Sunnyvale CA 94086-2438. The meeting was called to order at 11:10 AM Pacific Daylight Time, President David Gallaher presiding and Secretary Kevin Standlee recording. Members present (*by telephone ‡director emeritus): Sandra Childress*, David W. Clark, David Gallaher, Bruce Farr*, Lisa Deutsch Harrigan, Cheryl Morgan*, Kevin Roche, Cindy Scott, Randy Smith, Kevin Standlee, Andy Trembley, Jennifer “Radar” Wylie. Members absent: Tom Whitmore‡. Others present: None. Proxies: None.

2. Previous Minutes

The minutes of the November 19, 2016 Regular Meeting and November 19, 2016 Meeting of Directors-Elect were previously approved as distributed by unanimous consent via the Board e-mail list.

3. Officer Reports

3.1. President

No report at this time.

3.2. Treasurer

Form 990/190 filings were done before Worldcon. Copies of our Form 990 (US) and 199 (California) filings for the fiscal year April 1, 2015 through March 31, 2016 are at <http://sfsfc.org/finance/2015-16%20SFSFC%20Returns.pdf>.

Ms. Scott reported on plans to close out the corporate storage locker, handing over anything of use to Worldcon 76 to them and discarding anything we no longer need, including destroying all records. With our previous Worldcon now 15 years behind us, the Board agreed that there is no need to retain the old records from ConJosé.

There was discussion of the specific movement of funds between the corporate and Worldcon accounts.

3.2.1. Financial Statements

The Treasurer distributed copies of General Fund financial statements (see Appendices A-B) in advance of the meeting. The corporate-only statements do not always exactly reflect reports from individual committees due to report timing.

3.3 Secretary

The corporate web site is up to date except for the November 2016 minutes, which he forgot to post. If you see something out of date, contact the Secretary

4. Standing Committee Reports

4.1. 2018 Worldcon Operating Committee

At 11:19 AM the meeting went into Committee of the Whole, Vice President David W. Clark presiding, to discuss the 2018 Worldcon Operating Committee. At 12:13 PM the Committee of the Whole rose and reported:

- The Worldcon committee submitted a written report and financial statements for both the SJ in 2018 bid (now subsumed into the Worldcon Operating Committee) and the Operating Committee (all statements are attached to these minutes)
- We currently have 1594 members. “Cancellations” are generally due to administrative errors that can only be resolved by cancelling the transaction.
- We have about \$220K of assets.
- We have resolved an issue with getting our money from RegOnline.
- Recruiting remains a challenge, but is improving. Remember that recruiting is every member’s responsibility.
- A calculation error with the San Jose CVB regarding room blocks has been corrected.
- Hotel room block will not open any earlier than September 2017; the specific date has not yet been determined.
- A revamp of the convention web site is under development.
- Appearances and Outreach are a priority at this time.
- We’re in discussion with Worldcon 75 for our traditional commitments there (Post-Hugo party).
- We continue to monitor the situation with California’s “Autograph Law,” a potential fix for the law working its way through the legislative process, and its impact upon our convention, including Art Show and Dealers’ Room.

The meeting recessed at 12:14 PM and reconvened at 12:30 PM

4.2. CostumeCon 2021 Committee

Radar reported. She will not be able to go to the 2017 CostumeCon in April Canada, but will try to cooperate with the 2018 CostumeCon and with Worldcon 76 (who will have a table at Canada) to promote the bid.

The first bid committee meeting should be sometime in June.

The election to select the site will be in 2018 in San Diego. We are currently running unopposed.

4.3. SMOFCon 2018 Committee

Bruce Farr reported. Not a lot to update since our initial report. Web site is under development. There was a discussion of the transportation from major airports to Santa Rosa.

4.2. New Zealand 2020 Committee

Randy Smith reported and submitted a written report in advance of the meeting (see Appendix C). Our only corporate concern is that SFSFC is the parent of both the Worldcon holding the 2020 site selection election and of the New Zealand in 2020 bid. Should another serious bid enter the race, we may need to revisit the decision to “adopt” the NZ 2020 committee. Once the minutes of the November 2016 meeting are online, Randy may be able to start the process of opening a bank account for the bid. The committee can use the SFSFC corporate mailbox in Sunnyvale.

5. New Business

5.1. Deputy Secretary

The Secretary appointed Cindy Scott as an Assistant Secretary for the current officer term.

6. Announcements/Future Meetings

6.1. 2017 Meetings

Future meeting dates for 2017 are as follows:

- Saturday, July 15, 2017, 11 AM PT, Cindy Scott’s residence
- Saturday, November 18, 2017, 11 AM PT, Cindy Scott’s residence

As usual, these dates are subject to change as needed.

7. Adjournment

By unanimous consent, the meeting adjourned at 12:51 PM.

Kevin Standlee
Secretary

[Approved: April 8, 2017]

**Appendix A: SFSFC General Fund Profit & Loss, Fiscal Year to date,
March 17, 2017**

	<u>Apr '16 - Mar 17</u>
Ordinary Income/Expense	
Income	
Interest Income	1.28
Total Income	<u>1.28</u>
Gross Profit	1.28
Expense	
Charity	250.00
Convention Development	
Smofcon 2018	400.00
Total Convention Development	400.00
Internet	100.21
Postage	86.00
Storage Unit	1,308.00
Tax	
State	10.00
Total Tax	<u>10.00</u>
Total Expense	<u>2,154.21</u>
Net Ordinary Income	<u>-2,152.93</u>
Net Income	<u><u>-2,152.93</u></u>

Appendix B: SFSFC General Fund, Balance Sheet, March 18, 2017

Note: "Corporate Money" accounts are general unrestricted funds. All other asset funds are restricted to specific committees or are (like PayPal) holding accounts for money moving from fund to fund.

	<u>Mar 18, 17</u>
ASSETS	
Current Assets	
Checking/Savings	
Corporate Money	
Main Checking	3,727.97
CD #1	3,833.21
Construction Checking	<u>100.00</u>
Total Corporate Money	7,661.18
PayPal - Worldcon 76 Only	8,953.71
Worldcon 76 CD	25,011.16
Worldcon 76 Checking	<u>9,170.54</u>
Total Checking/Savings	50,796.59
Accounts Receivable	
Accounts Receivable	<u>200.00</u>
Total Accounts Receivable	200.00
Other Current Assets	
SJin2018 Cash Fund	288.55
SFSFC Petty Cash Fund	272.76
Undeposited Funds	<u>944.88</u>
Total Other Current Assets	<u>1,506.19</u>
Total Current Assets	<u>52,502.78</u>
TOTAL ASSETS	<u><u>52,502.78</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
SJ in 2018 - In Corp Money Acct	<u>4,554.51</u>
Total Other Current Liabilities	<u>4,554.51</u>
Total Current Liabilities	<u>4,554.51</u>

Total Liabilities	4,554.51
Equity	
Temp. Restricted Net Assets	25,000.00
Adjusted Earnings	-394.80
Retained Earnings	18,257.42
Net Income	<u>5,085.65</u>
Total Equity	<u>47,948.27</u>
TOTAL LIABILITIES & EQUITY	<u><u>52,502.78</u></u>

Appendix C: Report of New Zealand 2020 Agent Committee

Not much activity to report so far.

Received approval of the committee at the November SFSFC Board meeting.

Consulted with Spike and with Norman Cates (New Zealand Bid Chair) on Agent duties. This included some conversation about the possibility of a Conflict of Interest between SFSFC and the New Zealand bid as the voting for 2020 will take place at Worldcon 76 in San Jose. We concluded that as long as New Zealand is unopposed this is a minor issue. If another bid enters the race we will have to revisit this issue.

Next Steps

Set up a bank account.

File corporate paperwork with Santa Clara County.

Rent a mailbox.

Respectfully Submitted,

Randy Smith

Chair, New Zealand Agent Committee



Worldcon 76 Update, SFSFC Board meeting, 18 March 2017

Membership

- Current status (as per Cindy's report): 1594 members, about \$220K in assets (\$200K income)
- Got through first price change without too much trauma
- New flyer and new (less confusing printable reg form) reflecting new prices
- Eligible member data transmitted to Helsinki for Hugo Nominations
- Next price change projected in August

Recruiting

- Process continues, pace is picking up now that most Division Heads in place (see attached org chart)
 - **Still need Marketing/Communications** (includes outreach/appearances)
Kevin & Debbie covering that for now
 - **Need Operations Division Head**
 - In conversation with Michael Nelson about Publications

Venue

- Sean spotted math error in Team San Jose/Convention Center letter of agreement committing us to more rooms than were actually available downtown
- CC Agreement being brought in line with reality
- Expansion hotels: most are quoting \$179-189/night additional room (assorted room types) blocks at
 - Fairmont
 - Westin (St. Claire)
 - Hyatt Place
 - (possible: AC by Marriott -- around 100 rooms)
 - Are looking for some motel-type rooms for fans who prefer that
 - At this point not looking for blocks at airport hotels -- rates would be just as high plus driving/parking costs for attendees.
- Convention parking garage rate reduced to \$15/day (25% discount)

Website

- Review of visual design and information structure completed by Ric Bretschneider
- New structure being developed now.
- Web development team expanded in December to 5 members to streamline change process



Appearances/Outreach

- Maintaining/developing list of events appropriate for advertising/fan tables/parties
Suggestions to appearances@worldcon76.org
- Recent appearances:
 - Further Confusion (table + party)
 - Arisia
 - Boskone
 - Capricon
 - Gallifrey One (party)
- Upcoming appearances (near future):
 - Norwescon (flyers for swag bags)
Need recommendation for Seattle print service
 - Eastercon (joint table/party with Helsinki, table kit being printed and delivered to Birmingham)
 - Costume-Con
 - Baycon
 - Conversation ongoing about others
- Planning for summer conventions
 - U.Con (Eurocon) , June -- have one agent already
 - Westercon
 - NASFIC
 - Worldcon 75

Helsinki (Worldcon 75) presence



- Hugo Losers Party (Andy Trembley)-- still no word on party policies
- Table
- Party or Parties ... see above
- Exhibit space: how much can we afford to ship?

WORLDCON 76 ORG CHART


				CHAIR Kevin Roche					
				CHAIR'S DIVISION		EXECUTIVE COMMITTEE			
				Exec Asst	Debbie Bretschneider	All Division Heads			
				Staff	John O'Halloran	Chair's Division members			
				Fairy Godfather	David Clark	Member Relations/IRT AH			
				Corporate Development	Patty Wells				
				Tempus Reginan	Bobbi Armbruster, Joyce Lloyd				
FINANCE		HOSPITALITY			PROGRAM		OPERATIONS		
Div Head	Cindy Scott	Div Head	Christina O'Halloran		Div Head	Christine Doyle	Div Head	Vacant	
Budget	Bruce Farr	Con Suite	Joel Phillips		Program Ops	Ron Oakes	Ops DDH		
SFSFC Auditor	Lisa Deutch Harrigan	Staff Lounge			GOH Liaison		Logistics		
Registrar	Kathryn Duval	SFWA/ASFA Liaison			Autographs	Regina Reynante	MIMO		
Deputy Registrar	Alissa McKersie				Gaming	Sandy Jacobs-Tolle?	Storage/Shipments		
					Klatsch/Beer		Ops/Crowd Management		
					Readings				
					Green Room				
					Writers	David Gardner			
					Workshops/Master Classes				
					Div Liaisons				
					Music	Kathy Mar			
PUBLICATIONS & COMMUNICATIONS		MARKETING & OUTREACH			FACILITIES		EXHIBITS		
Div Head	Vacant	Div Head	Vacant		Div Head	Sean McCoy	Div Head	Jill Eastlake	
Art Director	JC Arkham	M&O DDH			Facilities DDH		Exhibits DDH		
Transition Lead/gSuite Admin	Andrew Trembley	Press Relations			Convention Center		Dealers Room	Angela Jones-Parker	
IT	Chris Ambler	Fan Tables			Hotels		Art Show Director	Elayne Pelz	
Newsletter		Social Media			Party Maven		Curated Exhibits	Rebecca Tinkham-Hewett	
Program Book		Web Site			Speaker to Decorator	Bruce Farr	Fan Lounge	Craig Glassner	
Progress Reports					Dock Master		Callahan's	Sarah Goodman	
Pocket Program					Speaker to Security		Creators' Alley		
TECH		SERVICES			EVENTS		WSFS		
Div Head	Rick Kovacic	Div Head	Chuck Serface		Co-Div Head	Sharon Sbarsky (traditional)	Div Head	Kevin Standlee	
		Services DDH			Co-Div Head	Sheril Harper (wild-ass)	WSFS DDH		
Tech DDH	Chuck Shimada	Accessibility	Katie Anderson		Events DDH (traditional)	Anna Bradley	Hugo Admin	Dave McCarty	
		Member Relations/Incident Response	Lori Buschbaum		Events DDH (wild-ass)	Susan Leabhart	Site Selection	Warren Buff	
		Volunteers	Linda Wenzelburger		Masquerade	Aurora Celeste			
		HR	Marsha Glassner		Hugo Ceremony				
		Info Desk	Beth Vallacqua		Hugo Losers Party				
		Child Care			Opening/Closing Ceremonies	Randy Smith			
		Transportation			First Night	Tammy Coxen			
		Signs	Michael Siladi		Charity Auction?	Ric Bretschneider			
					House Manager	Seth Breidbart			


Event Snapshot List for Worldcon 76 in San José: The 76th World Science Fiction Convention (#1580104)
Active
Report Date: Tuesday, March 14, 2017


Location: San Jose


Overall Statistics	Total	% of Total	Limit	% of Limit	Revenue
Registrations	<u>1,594</u>	100%			\$175,115.57
Cancellations	<u>62</u>				
Type Breakdown 					
	Total	% of Total	Limit	% of Limit	Revenue
Supporting	<u>74</u>	5%			\$3,792.00
Attending Adult	<u>496</u>	31%			\$80,664.40
Attending Adult Comp	<u>2</u>	0%			\$0.00
Attending Adult - Active Duty Military and First Responders	<u>5</u>	0%			\$367.10
Attending Young Adult - Age 15-21	<u>14</u>	1%			\$90.00
Child Attending - Age 6-14	<u>18</u>	1%			\$63.55
Kid in Tow -- Under 6	<u>3</u>	0%			\$0.00
Supporting -- Voted in Site Selection	<u>101</u>	6%			\$202.30
Supporting -- Conversion from Friend of Bid	0	0%			\$0.00
Attending Adult - Upgrade from Supporting	<u>5</u>	0%			\$1,083.55
Attending Adult - Upgrade from Voter Supporting	<u>388</u>	24%			\$43,584.80
Attending Young Adult - Upgrade from Voter Supporting	<u>4</u>	0%			\$43.55
Attending Young Adult - Upgrade from Supporting	0	0%			\$0.00
Attending Active Duty/1st Responder - Upgrade from Voter Supporting	0	0%			\$0.00
Child Attending - Upgrade from Voter supporting	<u>1</u>	0%			\$0.00
Attending Adult -- Upgrade from Presupport, did not vote	<u>45</u>	3%			\$6,651.00
Attending Adult -- Upgrade from Presupport (voted)	<u>134</u>	8%			\$14,349.10
Attending Young Adult - Upgrade from Presupport (Voted)	0	0%			\$0.00
Child Attending - Upgrade from Presupporting (vote)	0	0%			\$0.00
Child Attending -- Upgrade from Presupport	<u>1</u>	0%			\$0.00
Attending Adult -- Upgrade from PreOppose, did not vote	<u>2</u>	0%			\$300.00
Attending Adult - Upgrade from Preoppose Voted	<u>2</u>	0%			\$223.55
Attending Young Adult - Upgrade from Presupport no vote	0	0%			\$0.00
Attending Adult - Upgrade from Friend no vote	<u>17</u>	1%			\$3,393.25
Attending Adult - Friend of Bid (voted)	<u>109</u>	7%			\$10,572.02
Attending Adult - upgrade Luddite (voted)	<u>1</u>	0%			\$120.00
Attending Adult - upgrade VC	<u>12</u>	1%			\$3,811.95
Pre-Support	<u>84</u>	5%			\$2,168.75
Pre-Support -- voted	<u>58</u>	4%			\$1,949.20
Pre-Oppose	0	0%			\$0.00
Friend of Bid ("Early Adopter")	<u>15</u>	1%			\$1,645.50
Luddite (Enemy of Bid)	0	0%			\$0.00
Venture Capitalist	0	0%			\$0.00
Duplicate Record	<u>3</u>	0%			\$40.00
Status Breakdown 					
	Total	% of Total			Revenue
Confirmed	<u>1,592</u>	96%			\$174,568.47

Canceled	<u>62</u>	4%		\$247.10
Follow-up	<u>2</u>	0%		\$300.00

Payment Method Breakdown 	Total	% of Total		Revenue
Not Applicable	<u>462</u>	29%		
Credit Card	<u>31</u>	2%		<u>\$5,145.50</u>
Credit Card(Amex)	<u>76</u>	5%		<u>\$12,422.50</u>
Credit Card(Discover)	<u>33</u>	2%		<u>\$4,838.75</u>
Credit Card(Mastercard)	<u>170</u>	11%		<u>\$25,984.80</u>
Credit Card(Visa)	<u>448</u>	28%		<u>\$79,076.35</u>
Check	<u>65</u>	4%		<u>\$8,835.50</u>
Cash	<u>109</u>	7%		<u>\$7,900.67</u>
Square	<u>15</u>	1%		<u>\$1,580.00</u>
PayPal	<u>185</u>	12%		<u>\$29,084.40</u>

Custom Fields 	Total	% of Total	Limit	% of Limit
Responsible Adult Member	<u>15</u>	1%		
Responsible Adult Copy1	<u>15</u>	1%		
RealNameOK	<u>1,251</u>	78%		
FanNameOK	<u>307</u>	19%		
SFSFC has my permission t	<u>1,205</u>	76%		
No E-reports	<u>108</u>	7%		
I wish to receive paper c	<u>430</u>	27%		
I wish to receive Copy1	<u>395</u>	25%		
Separate copies For each perso...	58	4%		
One Copy for all members at th...	337	21%		
BidHelpYes	<u>101</u>	6%		
CommitteeJoinYes	<u>45</u>	3%		
atConOptions	<u>239</u>	15%		
Program interest	<u>395</u>	25%		
Volunteer Interest	<u>326</u>	20%		
Dealer interest	<u>41</u>	3%		
Artshow interest	<u>52</u>	3%		
exhibits_interest	<u>22</u>	1%		
performance_interest	<u>21</u>	1%		
CF_Test	<u>15</u>	1%		

Agenda Items 	Total	% of Total	Limit	% of Limit	Revenue
Upgrade Supporting to full Attending - \$140.00	<u>132</u>	8%			\$14,520.00
Upgrade Supporting to YA - \$40.00	<u>1</u>	0%			\$40.00
Upgrade Supporting to Mil-1st Responder - \$40.00	0	0%			\$0.00
Upgrade Supporting to Child Attending - \$10.00	<u>1</u>	0%			\$10.00
Upgrade ps to Attending (did not vote) - \$130.00	<u>41</u>	3%			\$5,330.00
Upgrade PS to Mil (did not vote) - \$60.00	0	0%			\$0.00
Upgrade ps to YA (did not vote) - \$60.00	0	0%			\$0.00
Upgrade PS to Child Attending (did not vote) - \$30.00	0	0%			\$0.00
Upgrade Friend no vote - \$60.00	<u>17</u>	1%			\$1,020.00
Upgrade Friend to Supporting	0	0%			
Upgrade PS to Supporting - \$30.00	<u>1</u>	0%			\$30.00
Upgrade PO (did not vote) - \$110.00	<u>2</u>	0%			\$220.00
Upgrade PS to Attending (voted) - \$80.00	<u>25</u>	2%			\$2,000.00
Upgrade PS to YA (voted) - \$10.00	0	0%			\$0.00
Upgrade PS to Mil (voted) - \$10.00	0	0%			\$0.00
Upgrade PS to Child (voted)	0	0%			

Merchandise 	Quantity	% of Quantity	Limit	% of Limit	Revenue
RegOnline Uplift - \$3.55	<u>545</u>				\$1,934.75
\$100 Donation - \$100.00	<u>5</u>				\$500.00
\$200 Donation - \$200.00	0				\$0.00
\$300 Donation - \$300.00	<u>1</u>				\$300.00
Donate other - (\$5.00 - \$200,000.00)	<u>23</u>				\$730.82

San Jose in 2018
Profit & Loss
 July 1, 2014 through August 19, 2016

	Jul 1, '14 - Aug 19, 16
Income	
4100000 · Bid Income	
4110000 · Pre Supporting	
4110100 · Regular	6,960.00
4110200 · Early Adaptor - Friend of Bid	12,650.00
4110300 · Venture Capitalist	4,090.00
Total 4110000 · Pre Supporting	23,700.00
4120000 · Pre Opposing	
4120100 · Regular	40.00
4120000 · Pre Opposing - Other	110.00
Total 4120000 · Pre Opposing	150.00
4170000 · Donations and Grants	
4170100 · Bid - General Donations	2,671.26
4170101 · Bid - Reg Fee Payment	539.60
4170199 · Kevin Roche Amex Card	10.65
Total 4170000 · Donations and Grants	3,221.51
Total 4100000 · Bid Income	27,071.51
Total Income	27,071.51
Gross Profit	27,071.51
Expense	
6100000 · Bid Expense	
6101000 · Adverting & Parties	
6101010 · Ads in Other Program Books	2,115.00
6101040 · Bid Table Decorations	428.36
6101050 · Party Room	4,080.98
6101060 · Party Supplies	7,263.76
6101070 · Tips and Misc Party Expenses	119.42
6101080 · Sponsorship at other cons	1,000.00
6101090 · Displays at other conventions	1,133.23
6101095 · T-shirts for Bid	1,800.00
Total 6101000 · Adverting & Parties	17,940.75
6102000 · General Bid Expenses	
6102010 · RegOnline Fees	1,694.27
6102020 · Credit Card & Paypal Fees	
6102021 · Reg Credit Card Fees	519.64
6102022 · Square Fees	8.53
6102023 · Paypal Fees	112.25
Total 6102020 · Credit Card & Paypal Fees	640.42
6102030 · Treasury Expenses	178.35
Total 6102000 · General Bid Expenses	2,513.04
Total 6100000 · Bid Expense	20,453.79
Total Expense	20,453.79
Net Income	6,617.72

San Jose in 2018
Profit & Loss
 August 20, 2016 through February 28, 2017

	Aug 20, '16 - Feb 28, 17
Income	
4200000 · Convention Income	
4210000 · Adult Attending	
4210001 · Adult Att	68,510.00
4210010 · Adult installment payments	2,971.00
4210100 · Adult Att - Voter Upgrade	42,900.00
4210200 · Adult Att - PS & Voter upgrade	10,000.00
4210300 · Adult Att - PS/no vote upgrade	5,720.00
4210400 · Adult Att - Friend no vote	1,306.45
4210500 · Adult Att - Pre Oppose Upgrade	280.00
4210600 · Active Duty/First Responder Att	430.00
Total 4210000 · Adult Attending	132,117.45
4230000 · YA Attending	
4230100 · YA Attending	630.00
4230200 · YA Vote Upgrade	160.00
Total 4230000 · YA Attending	790.00
4240000 · Child Attending	880.00
4250000 · Supporting	
4250010 · Supporting memberships	3,980.00
4250100 · Site Selection Fees	53,280.00
Total 4250000 · Supporting	57,260.00
4270000 · Donations and Grants	
4270100 · General Donations	1,118.87
4270101 · Reg Fee Payment	958.50
4270200 · Passalong Funds	
4270201 · Sasquan	28,395.00
Total 4270200 · Passalong Funds	28,395.00
Total 4270000 · Donations and Grants	30,472.37
4290000 · Interest Income	42.26
Total 4200000 · Convention Income	221,562.08
Total Income	221,562.08
Gross Profit	221,562.08
Expense	
6200000 · Convention Expenses	
6201000 · Advertising & Parties	
6201015 · Online Advertising	9.70
6201020 · Flyers	671.73
6201040 · Table Decorations	635.78
6201050 · Party Room	762.69
6201060 · Party Supplies	4,545.16
6201070 · Tips and Misc Party Expenses	220.00
6201080 · Sponsorship at Other Convention	400.00
Total 6201000 · Advertising & Parties	7,245.06
6202000 · General Convention Expenses	
6202010 · RegOnline Fees	5,527.37
6202020 · Credit Card & Paypal Fees	
6202021 · Reg Credit Card Fees	3,961.14
6202022 · Square Fees	1,007.14
6202023 · Paypal Fees	550.50
Total 6202020 · Credit Card & Paypal Fees	5,518.78
6202040 · Meals and Entertainment	106.09
Total 6202000 · General Convention Expenses	11,152.24

9:28 PM

03/13/17

Accrual Basis

San Jose in 2018

Profit & Loss

August 20, 2016 through February 28, 2017

	<u>Aug 20, '16 - Feb 28, 17</u>
6209000 · Treasury Expenses	
6209010 · Bank Charges	1.00
Total 6209000 · Treasury Expenses	<u>1.00</u>
Total 6200000 · Convention Expenses	<u>18,398.30</u>
Total Expense	<u>18,398.30</u>
Net Income	<u><u>203,163.78</u></u>

San Jose in 2018
Balance Sheet
As of February 28, 2017

	Feb 28, 17
ASSETS	
Current Assets	
Checking/Savings	
11000 · Corporate Bank Accounts	
11100 · Worldcon 76	83,665.78
11200 · Paypal	22,536.34
11300 · SFSFC Bank Account	25,035.26
Total 11000 · Corporate Bank Accounts	131,237.38
12000 · Cash on hand	
12100 · Sales Table Cash	711.67
Total 12000 · Cash on hand	711.67
Total Checking/Savings	131,949.05
Accounts Receivable	
13000 · Accounts Receivable	200.00
Total Accounts Receivable	200.00
Other Current Assets	
14500 · Undeposited Funds	102,585.45
Total Other Current Assets	102,585.45
Total Current Assets	234,734.50
TOTAL ASSETS	234,734.50
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
26000 · SFSFC Loan	63.00
Total Other Current Liabilities	63.00
Total Current Liabilities	63.00
Total Liabilities	63.00
Equity	
32000 · Unrestricted Net Assets	31,279.72
Net Income	203,391.78
Total Equity	234,671.50
TOTAL LIABILITIES & EQUITY	234,734.50