

**ConJosé**  
**60<sup>th</sup> World Science Fiction Convention**  
**Income and Expense Statement Summary<sup>1</sup>**  
**For 12 Months Ending June 30, 2004**

All amounts US\$

**Previous Reported Balance** as of June 30, 2003 **\$60,516**

**Income**

Facilities: Comp Rooms and Suite Sales	\$975	
Advertising Sales	\$700	
Transit Pass Refunds	\$210	
Sales to Members <sup>2</sup>	(\$632)	
Miscellaneous <sup>3</sup>	\$214	

**Total Income** **\$1,467**

**ConJosé Operating Expenses**

**Chair Division**

Travel Expenses, Pre-Con Meetings <sup>4</sup>	\$7,409	
Travel Expenses, Extra Pre-Post Con <sup>5</sup>	\$5,689	
Staff Thank-You Gift	\$1,116	
ASCAP/BMI License Fees	\$504	
Other <sup>6</sup>	\$443	<b>\$15,161</b>

**Hospitality Division**

Thank You Parties	\$2,370	
2003 Business Meeting Coffee	\$1,356	
Other	\$371	<b>\$4,096</b>

**Miscellaneous**

Post-Con Mailing to Supporting/No-Shows	\$4,673	
Post-Con Exhibit Storage	\$2,895	
Other <sup>8</sup>	\$2,032	<b>\$9,600</b>

**Total Expense** **\$28,858**

**Net Ordinary Income** **(\$27,391)**

**Other Income/Expense**

Interest Earned	\$370	
Interest Transferred to SFSFC <sup>9</sup>	(\$1,255)	
Gain (Loss) on Currency Exchange	\$934	<b>\$49</b>

**Net Income Before Reimbursements** **(\$27,343)**

Membership Reimbursements <sup>10</sup>	\$11,079	
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**Net Income Before Pass-Along Funds** **(\$38,422)**

Pass-Along Funds Paid <sup>11</sup>	\$9,467	
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**Net Income Before SFSFC Expenses** **(\$47,889)**

**SFSFC Expenses/Grants**

Interaction: Hugo Rockets	\$2,000	
Clarion	\$1,000	
Promoting Worldcon	\$500	
Comic Book Legal Defense Fund	\$500	
SFSFC Open Meeting, March 2004 <sup>12</sup>	\$500	
Other <sup>13</sup>	\$250	<b>\$4,750</b>

**Net Income** 12 months ended June 30, 2004 **(\$52,639)**

**Equity Balance** as of June 30, 2004 **\$7,878**

Notes:

- 1: Income & Expense Summary – For a full, much longer version of this statement, contact ConJosé at controller@conjose.org or write to PO Box 61363, Sunnyvale CA 94088-1363 USA.
  - 2: Sales to Members – Includes adjustment for incorrectly booked membership income that was actually royalty due Fo' Paws.
  - 3: Miscellaneous – Liquidation of assets and refund from parent corporation of expenses incurred on their behalf.
  - 4: Travel Expenses, Pre-Con Meetings – ConJosé reimbursed travel expenses incurred by members living outside of the San Francisco Bay Area who traveled to pre-convention planning meetings.
  - 5: Travel Expenses, Extra Pre-Post Con – ConJosé reimbursed additional travel expenses including extra hotel nights outside of the “core” Wednesday through Monday nights incurred due to members' responsibilities requiring them to arrive early or stay late.
  - 6: Chair: Other –Storage Locker, telephone expenses.
  - 7: Hospitality: Other – Shipping, communications expenses, promotional party expenses incurred in past years. Includes revenue from ConSuite “fire sale” of leftover supplies.
  - 8: Miscellaneous: Other – Membership refund, Advertising refund, postage, bank charges, credit card fees, web site and computer/IT fees.
  - 9: Interest Transferred to SFSFC – Interest earned on a Worldcon's surplus is not reportable to WSFS, as a consequence of WSFS Constitution section 2.9.4. ConJosé transferred interest earned on its surplus after September 2002 to its corporate parent, San Francisco Science Fiction Conventions, Inc.
  - 10: Membership Reimbursements – This is in addition to \$96,873 in reimbursements reported to the 2003 Business Meeting, and includes expenses related to reimbursement such as envelopes and postage.
  - 11: Pass-Along Funds Paid – This is in addition to \$30,000 reported to the 2003 WSFS Business Meeting. ConJosé calculates that its operating surplus subject to PAF is \$65,129 and its minimum PAF commitment is \$32,596. ConJosé calculates that it has paid forward approximately 60% of its subject-to-PAF surplus; therefore, no further PAF payments are due. ConJosé has further directed that any PAF payments due ConJosé should be directed to the next Worldcon not yet held who can use the money.
  - 12: SFSFC Open Meeting, March 2004 – In March 2004, SFSFC held an “Open Meeting” to invite Bay Area fan groups to submit ideas for how SFSFC could work with them in various ways.
  - 13: SFSFC Expenses/Grants: Other – Corporate web site maintenance and hosting.
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**ConJosé**  
**60<sup>th</sup> World Science Fiction Convention**  
**Balance Sheet**  
**For 12 Months Ending June 30, 2004**  
All amounts US\$ unless noted

**Assets**

**Current Assets**

USA Checking	\$9,128	
Bulk Mail Account	\$3	\$9,131

**Fixed Assets**

Mailbox Key	\$2	\$2
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**Total Assets**

\$9,133

**Liabilities & Equity**

**Liabilities**

Accounts Payable	\$1,255	\$1,255
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**Equity**

Total Equity	\$7,878	\$7,878
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**Total Liabilities & Equity**

\$9,133