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## San Francisco Science Fiction Conventions, Inc.

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A California Non-Profit Corporation recognized under IRC §501(c)(3)

☰ PO Box 61363 ❖ Sunnyvale CA 94088-1363 ❖ USA

💻 info@sfsfc.org ❖ <http://www.sfsfc.org>

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# Regular Meeting of Board of Directors Minutes

Saturday, July 16, 2022, Sunnyvale, California

## 1. Call to Order

The regular trimesterly meeting of the Board of Directors of SFSFC, Inc., met on Saturday, July 16, 2022, in the home of Cindy Scott, 969 Asilomar Terrace #6, Sunnyvale CA 94086-2438. The meeting was called to order at 11:06 AM Pacific Daylight Time, President Kevin Roche presiding and Secretary Kevin Standlee recording. Members present (\*by conference call ‡director emeritus): Sandra Childress\*, Christine Doyle\*, Bruce Farr\*, David Gallaher\*, Cheryl Morgan\*, Kevin Roche\*, Cindy Scott, Randy Smith\* (left 1:30 PM), Kevin Standlee\*, Andy Trembley\*, Jennifer “Radar” Wylie\* (left 11:43 AM). Members absent: David W. Clark‡, Lisa Deutsch Harrigan, Tom Whitmore‡. Guests: Lani Wong-Bassett, Sean Bassett. Due to COVID-19 pandemic concerns, all attendees except Ms. Scott attended the meeting by Zoom conference call.

## 2. Previous Minutes

The minutes of the March 19, 2022 Regular Meeting were previously approved as distributed by unanimous consent via the Board e-mail list.

## 3. Officer Reports

### 3.1. President

The President had no report.

Insurance: Bruce Farr later reported that the provider apologized for dropping the ball on processing. He is getting financial information from Cindy Scott in order to finish the application and should have a more thorough report at the next meeting.

### 3.2. Treasurer

Treasurer Lisa Deutsch Harrigan has been hospitalized and was unable to attend. She reports that Ms. Scott has filed the extension of time to file our federal and state informational returns while she was hospitalized. She says that there are “no big changes in Bank of the West.”

### 3.3 Secretary

The corporate website is up to date. Our federal and state informational filings through 2020-21 are posted on the website.

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“ConJosé,” “ConFrancisco,” and the SFSFC bridge-map logo are service marks of San Francisco Science Fiction Conventions, Inc., a California non-profit corporation recognized as tax-exempt under IRC §501(c)(3). “Worldcon,” “World Science Fiction Convention,” “WSFS,” “World Science Fiction Society,” “NASFiC,” “Hugo Award,” and the distinctive design of the Hugo Award rocket are registered service marks of the World Science Fiction Society, an unincorporated literary society. “Westcon” is a registered service mark of the Los Angeles Science Fantasy Society, Inc. “Costume-Con” is a registered service mark of Karen Schnaubelt.

## 4. Standing Committee Reports

### 4.2. Costume-Con 39 Committee (2023)

By unanimous consent, the CC39 Committee reported early due to a scheduling issue affecting one of the co-chairs.

At 11:24 AM, the meeting went into Committee of the Whole, Cindy Scott presiding, to discuss Costume-Con 39. At 11:41 AM, the Committee of the Whole rose and reported the following:

- Ongoing planning is continuing, including filling remaining committee and staff positions.
- Currently the convention has 194 total memberships.
- A membership drive is under way, including at this just-passed BayCon.
- Committee members had a walkthrough with the Doubletree.
- The committee is holding regular staff meetings online.

### 4.1. 2018 Worldcon Operating Committee

2018 Worldcon Operating Committee Chair Kevin Roche reported. Financial reports are attached. (see Appendices A-B.) At 11:44 AM the meeting went into Committee of the Whole, Andrew Trembley presiding, to discuss the report of the 2018 Worldcon Operating Committee. At 11:57 AM, the Committee of the Whole rose and reported:

- We will not have sufficient funds to reimburse memberships. We need to make an announcement to our members about this.
- Mailing publications to non-US no-show attending members and all supporting members is slowly moving forward. We have money set aside in our budget for this, which could cost as much as \$60,000.
- We continue to contact all of those members who our records say are still owed publications. We will require an affirmative response from people before we send them publications.
- We have created an electronic copy of our Souvenir Book and will invite our members to download the electronic copies in lieu of us sending paper copies if they so prefer.
- We made an unrestricted grant of \$5,000 to Chicon 8.

### 4.3. New Zealand 2020 Committee

Randy Smith submitted a written report and financial statement. (See Appendices C-D.) The Board discussed the reports informally.

The meeting recessed at 12:02 PM and reconvened at 12:10 PM.

### 4.4. Westercon 74 Organizing Committee (2022)

Westercon 74 (Tonopah) Organizing Committee Chair Kevin Standlee reported. Westercon 74 Treasurer Bruce Farr submitted a preliminary financial report. (See Appendix E.)

At 12:12 PM, the meeting went into Committee of the Whole, Cindy Scott presiding, to discuss the 2022 Westercon. At 1:05 PM, the Committee of the Whole rose and with no further report

## 5. Unfinished Business

### 5.1. Diversity

President Roche reported, introducing Lani Wong-Bassett and Sean Bassett as potential candidates for the Board of directors.

At 1:08 PM, the meeting went into Committee of the Whole, Cindy Scott reporting, to discuss the composition of the Board of Directors. At 1:41 PM, the COTW rose and reported the following resolution:

#### **Resolution 2022-02: Directors**

*Moved,* To increase the number of directors from twelve (12) to fourteen (14), with one of the new seats' terms ending December 31, 2023 and one ending December 31, 2024.

Resolution 2022-02 was adopted by unanimous consent. The President will consider appointments for the newly-created board seats. Any appointments will need to be ratified at the next regular meeting.

## 6. New Business

## 7. Announcements/Future Meetings

### 7.1. 2022 Meetings

Remaining meeting dates for 2022 are scheduled as follows:

- Saturday, November 19, 2022 (11 AM PST), Cindy Scott's residence

As usual, these dates are subject to change as needed.

## 8. Adjournment

By unanimous consent, the meeting adjourned at 1:45 PM.

Kevin Standlee  
Secretary

*[Approved: November 2, 2022]*

## Appendix A: Worldcon 76 Balance Sheet, June 30, 2002

	<u>Jun 30,</u> <u>22</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
<b>11000 · Corporate Bank Accounts</b>	
11100 · Worldcon 76	17,418.80
11110 · Money Market	61,841.38
11200 · Paypal	<u>3,567.49</u>
<b>Total 11000 · Corporate Bank Accounts</b>	<u>82,827.67</u>
<b>Total Checking/Savings</b>	<u>82,827.67</u>
<b>Total Current Assets</b>	82,827.67
<b>Other Assets</b>	
<b>18600 · Other Assets</b>	
18620 · Items paid for Corporation	1,534.19
18690 · Messner Reeves Retainer	<u>470.50</u>
<b>Total 18600 · Other Assets</b>	<u>2,004.69</u>
<b>Total Other Assets</b>	<u>2,004.69</u>
<b>TOTAL ASSETS</b>	<u><u>84,832.36</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Credit Cards</b>	
21000 · Meriwest Credit Card	<u>1,566.05</u>
<b>Total Credit Cards</b>	1,566.05
<b>Other Current Liabilities</b>	
26500 · Post Convention Pubs Shipping	60,000.00
26400 · MI Fund	
26420 · MI Travel	<u>4,638.20</u>
<b>Total 26400 · MI Fund</b>	4,638.20
26300 · LGBTQ Fund	<u>1,125.00</u>
<b>Total Other Current Liabilities</b>	<u>65,763.20</u>
<b>Total Current Liabilities</b>	<u>67,329.25</u>
<b>Total Liabilities</b>	67,329.25
<b>Equity</b>	
30000 · Opening Balance Equity	-474.45
31500 · Temp. Restricted Net Assets	65,763.20
32000 · Unrestricted Net Assets	92,007.17
<b>Net Income</b>	<u>-8,266.41</u>
<b>Total Equity</b>	<u>17,503.11</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>84,832.36</u></u>

**Appendix D: Costume-Con 29 Income and Expense, April 1, 2021-  
March 18, 2022**

	<u>Total</u>
<b>Revenue</b>	
<b>5000 Membership</b>	
5020 Pre-Con Adult	380.00
	\$
<b>Total 5000 Membership</b>	<u>380.00</u>
	\$
<b>Total Revenue</b>	<u>380.00</u>
	\$
<b>Gross Profit</b>	380.00
<b>Expenditures</b>	
<b>6500 Operations</b>	
65090 Bank Charges & Fees	
65092 Stripe Fee	35.20
	\$
<b>Total 65090 Bank Charges &amp; Fees</b>	<u>35.20</u>
	\$
<b>Total 6500 Operations</b>	<u>35.20</u>
	\$
<b>Total Expenditures</b>	<u>35.20</u>
	\$
<b>Net Operating Revenue</b>	<u>344.80</u>
	\$
<b>Net Revenue</b>	344.80

## Appendix B: Worldcon 76 Revenue & Expense, August 20, 2016-June 30, 2022

	<u>Aug 20, '16 - Jun 30, 22</u>
<b>Income</b>	
<b>4200000 · Convention Income</b>	
4290010 · Rewards Points Cash	1,550.00
4290100 · Sponsorships	150.00
4290200 · Hotel Rebates	82,110.00
428600 · Extra Hugo Trophies	1,575.00
428500 · Mobie Rentals	10,897.50
4290400 · Garage Sale	1,325.47
4290300 · Sales to Members License Fees	5,197.08
<b>4210000 · Adult Attending</b>	
4210002 · 1 day memberships - fri-sun	560.00
4210001 · Adult Att	598,807.52
4210010 · Adult installment payments	63,494.70
4210100 · Adult Att - Voter Upgrade	82,910.00
4210200 · Adult Att - PS & Voter upgrade	11,150.00
4210300 · Adult Att - PS/no vote upgrade	7,910.00
4210400 · Adult Att - Friend no vote	1,426.45
4210500 · Adult Att - Pre Oppose Upgrade	280.00
4210600 · Active Duty/First Responder Att	1,015.00
4210700 · Staff Membership	12,300.00
4210000 · Adult Attending - Other	<u>165,298.25</u>
Total 4210000 · Adult Attending	945,151.92
<b>4230000 · YA Attending</b>	
4230100 · YA Attending	7,795.00
4230200 · YA Vote Upgrade	<u>160.00</u>
Total 4230000 · YA Attending	7,955.00
4240000 · Child Attending	4,965.00
<b>4250000 · Supporting</b>	
4250010 · Supporting memberships	73,820.00
4250100 · Site Selection Fees	<u>53,280.00</u>
Total 4250000 · Supporting	127,100.00
<b>4260100 · Dealers' Room Deposits</b>	
4260112 · Power for dealer's space	120.00
4260110 · Dealers' room space payment	75,475.00
4260111 · Dealer Room Deposit Refunds	-2,000.00
4260100 · Dealers' Room Deposits - Other	<u>21,885.00</u>
Total 4260100 · Dealers' Room Deposits	95,480.00
4260200 · Creator's Alley	2,057.35
4260201 · Art Show Sales	22,456.72
4260500 · Advertising	

4260550 · Souvenir Book Advertising	18,469.92
4260500 · Advertising - Other	<u>3,215.00</u>
<b>Total 4260500 · Advertising</b>	<b>21,684.92</b>
<b>4270000 · Donations and Grants</b>	
4270700 · Charity Donations	
4270720 · TAFF/DUFF donations	1,901.50
4270710 · Alzheimer's Association	<u>13,232.97</u>
<b>Total 4270700 · Charity Donations</b>	<b>15,134.47</b>
4270600 · SYFY sponsorship	3,000.00
4270500 · Google Sponsorship	45,000.00
4270100 · General Donations	7,703.52
4270101 · Reg Fee Payment	9,407.50
4270102 · Staff shirt payments	1,741.70
4270200 · Passalong Funds	
4270203 · Helsinki	13,511.20
4270201 · Sasquan	28,395.00
4270202 · MAC2	<u>33,000.00</u>
<b>Total 4270200 · Passalong Funds</b>	<b>74,906.20</b>
4270900 · Mexicanx donations	
4270910 · Mexicanx Membership donations	6,080.00
4270920 · Mexicanx Initiative Travel Fund	<u>16,124.19</u>
<b>Total 4270900 · Mexicanx donations</b>	<b>22,204.19</b>
4270930 · LGBTQ Initiative Donations	<u>6,563.00</u>
<b>Total 4270000 · Donations and Grants</b>	<b>185,660.58</b>
<b>428000 · Tours</b>	
428400 · BrewBike Tour	262.00
428100 · Winchester Tours	1,260.00
428200 · SLAC Tours	1,000.00
428300 · SV Loop Tour	1,367.50
428000 · Tours - Other	<u>2,276.00</u>
<b>Total 428000 · Tours</b>	<b>6,165.50</b>
4290000 · Interest Income	<u>1,160.01</u>
<b>Total 4200000 · Convention Income</b>	<b><u>1,522,642.05</u></b>
<b>Total Income</b>	<b><u>1,522,642.05</u></b>
<b>Gross Profit</b>	<b>1,522,642.05</b>
<b>Expense</b>	
<b>6200000 · Convention Expenses</b>	
<b>6205000 · Tech</b>	
6205064 · Tech crash rooms	373.72
6205066 · Tech Misc	5,576.36
6205062 · Tech Transportation	9,363.14
6205025 · Main Stage Equipment	239.61
6205056 · Program Power	4,428.00

6205045 · Callahan's Power	2,280.00
6205037 · 2nd stage power	680.00
6205029 · Main Stage Power	2,598.00
6205000 · Tech - Other	170,000.00
<b>Total 6205000 · Tech</b>	<b>195,538.83</b>
<b>6203000 · Exhibits Expenses</b>	
6203028 · Art show truck from LA	2,591.81
6203025 · Art Show Lighting	360.00
6203015 · Curated Exhibits printing & sup	124.23
6203081 · Cospitality	215.42
6203014 · Curated Exhibits Truck & Travel	1,745.10
6203041 · Costume Exhibit	417.41
6203011 · Cartographer	14.58
6203031 · Dealers room power	3,260.00
6203026 · Art Show power drops	4,890.00
6203019 · Power cord and strip rental	250.00
6203018 · Power	3,354.00
6203024 · Art Show expenses	2,487.96
6203030 · Dealers room expense	
6203033 · Dealer Room SWAG bags	289.13
6203030 · Dealers room expense - Other	-150.00
<b>Total 6203030 · Dealers room expense</b>	<b>139.13</b>
6203051 · Fanzine Lounge Expenses	377.52
6203022 · Children's play area	167.14
6203071 · Callahan's Decorations	2,393.25
6203016 · Curated Exhibits Misc	1,393.17
<b>Total 6203000 · Exhibits Expenses</b>	<b>24,180.72</b>
<b>6213000 · Member Services Expenses</b>	
6213086 · Friday BrewBike tour	266.00
6213080 · Tours Misc	260.27
6213042 · Mobie hire convention funded	1,591.19
6213041 · Mobie Hire Passthrough	16,350.00
6213061 · Volunteers Misc	33.67
6213088 · Tours ground transportation	4,539.00
6213021 · Obmusdman expenses	79.34
6213016 · Business Cards	39.87
6213062 · Staff Shirt Expense	9,378.94
6213091 · Storage	35,052.12
6213085 · CHM Tour	140.00
6213084 · San Jose Brew Bike Wed 8/15	330.00
6213083 · Winchester 8/17	729.00
6213082 · Winchester Tour 8/14	308.00
6213044 · ASL & CART for Hugos	11,956.26
6213701 · Signs	3,245.82



6213031 · Childcare Expense	13,093.50
<b>Total 6213000 · Member Services Expenses</b>	<b>97,392.98</b>
<b>6202000 · Events Expenses</b>	
6202016 · Hugo Program	3,026.23
6202008 · Masquerade Judges Dinner	182.80
6202004 · Masquerade Green Room Exp	332.68
6202001 · Opening Cermonies	693.09
6202029 · MPLC	2,500.00
6202043 · SF Short Film Festival	1,800.00
6202026 · License Fees	
6202028 · BMI License	320.00
6202027 · ASCAP License Fees	747.00
<b>Total 6202026 · License Fees</b>	<b>1,067.00</b>
<b>Total 6202000 · Events Expenses</b>	<b>9,601.80</b>
<b>6201000 · Chair's Office</b>	
6201076 · Membership reimbursements	341.00
6201024 · MexicanX Travel Fund Expense	10,200.00
6201027 · Charity Auction donation	15,000.00
6201026 · Mexicanx Reception	1,285.99
6201041 · Fairy Godfather Misc	1,505.70
6201025 · LGBTQ Reception	85.39
6201063 · GoH Welcome Food Event	986.89
6201015 · Legal Fees	161,567.22
6201010 · Staff Meeting Expense	17,178.41
6201011 · Meals and Entertainment	313.15
6201064 · Staff Food Coupons	107.52
6201020 · Chair's Fund	731.44
<b>Total 6201000 · Chair's Office</b>	<b>209,302.71</b>
<b>6207000 · Promotions &amp; Publicity</b>	
6207040 · Domain Registration	1,257.71
6207015 · Lanyards for LTUE	568.80
6207012 · Party Room	2,805.62
6207022 · Helsinki banners and flyers	878.07
6207021 · Flyers	6,247.84
6207023 · Table Decorations	1,734.17
6207011 · Sponsorship at Other Convention	1,332.65
6207014 · Tips and Misc Party Expenses	961.93
6207013 · Party Supplies	11,430.87
6207016 · Online Advertising	9.70
6207010 · Ads in Other Program Books	1,608.22
<b>Total 6207000 · Promotions &amp; Publicity</b>	<b>28,835.58</b>
<b>6210000 · Facilities</b>	
6210080 · Fairmont rooms on master	11,070.00

6210062 · Robinson Suite	1,530.00
6210057 · De Anza Attrition	10,183.38
6210069 · ASFA Suite Rental	1,381.50
6210068 · SFWA Suite Rental	6,433.95
6210056 · Party Maven	306.37
6210070 · Gratuities	172.09
6210054 · Attrition - Fairmont	29,191.24
6210055 · Marriott Estimate	28,660.64
6210013 · Decorator Furniture	1,800.93
6210014 · Decorator Misc	120,466.20
6210021 · Basic Hire	271,575.62
6210000 · Facilities - Other	<u>90,200.05</u>
<b>Total 6210000 · Facilities</b>	<b>572,971.97</b>
<b>6212000 · Operations Expense</b>	
6212031 · Truck rental	2,405.93
6212018 · Communications (Radios)	1,241.38
6212017 · Communications (Phones)	134.57
6212014 · Computer Rental	3,632.34
6212011 · Office Supplies	<u>8,032.59</u>
<b>Total 6212000 · Operations Expense</b>	<b>15,446.81</b>
<b>6209000 · WSFS Expenses</b>	
6209013 · MPC Dues	3,906.00
6209035 · Hugo Trophy Shipping	780.94
6209030 · Hugo Rockets	172.50
6209034 · Hugo award shipping boxes for w	205.10
6209031 · Retro Hugo Rockets & Bases	1,317.63
6209021 · Site Selection Expenses	179.79
6209038 · Hugo Nominee Pins	6,562.71
6209032 · Hugo Bases	10,510.40
6209036 · Hugo mailing list expenses	740.81
6209000 · WSFS Expenses - Other	<u>36.67</u>
<b>Total 6209000 · WSFS Expenses</b>	<b>24,412.55</b>
<b>6211000 · Hospitality Expenses</b>	
6211028 · Consuite Food	14,574.74
6211030 · Staff Lounge Food	594.56
6211026 · SFWA Suite Supplies	1,403.73
6211061 · Teen Lounge Misc	482.14
6211025 · Refrigerator Rental	27.79
6211021 · ConSuite Corkage Buyout	15,937.75
6211011 · Helsinki Hugo Losers Party	8,317.09
6211024 · ConSuite Kitchen/Serving Equip	<u>3,000.00</u>
<b>Total 6211000 · Hospitality Expenses</b>	<b>44,337.80</b>
<b>6204000 · Programming Expenses</b>	
6204051 · Children's Activities	993.45

6204022 · Hayes Per Diem	750.00
6204019 · Pettinger Per Diem	750.00
6204017 · Quinn Per Diem	750.00
6204015 · Picacio Per Diem	750.00
6204012 · Spider Per Diem	750.00
6204023 · GoH Gifts	437.83
6204080 · Robot Obstacle Course	600.00
6204030 · Program Ops	250.99
6204018 · Pettinger Travel	2,201.82
6204025 · NASA Guest Travel	640.52
6204061 · Program database	653.34
6204010 · GoH Expenses	
6204013 · Picacio Shipping	2,223.01
6204014 · Picacio Airfare	362.60
6204021 · Hayes Airfare	150.40
6204011 · Robinson Travel	2,400.00
<b>Total 6204010 · GoH Expenses</b>	<b>5,136.01</b>
<b>Total 6204000 · Programming Expenses</b>	<b>14,663.96</b>
6208000 · Publications Expenses	
6208081 · Post Con Souvenir Book Shipping	4,113.20
6208073 · Newsletter paper & printer rent	1,121.22
6208072 · Paper	471.95
6208064 · Restaurant Guide	793.32
6208063 · Pocket Program	25,025.09
6208021 · PR1	1,726.57
6208031 · PR2	4,988.33
6208041 · PR 3	4,656.06
6208051 · PR 4	3,185.24
6208061 · Souvenir Book Printing	21,881.50
6208011 · Publications Software	1,033.64
6208000 · Publications Expenses - Other	22.40
<b>Total 6208000 · Publications Expenses</b>	<b>69,018.52</b>
6206000 · Finance Division	
6206076 · Chicon 8	5,000.00
6206075 · PAF - 2021	10,000.00
6206074 · PAF - NASFiC 2019	2,500.00
6206072 · PAF NewZealand	20,000.00
6206071 · PAF - Dublin	20,000.00
6206025 · RegOnline Fees	25,584.85
6206012 · Paypal Fees	8,511.11
6206013 · Square Fees	5,224.53
6206011 · Reg Credit Card Fees	41,874.33
6206031 · Badges & materials	10,676.28
6206040 · Ribbons	4,999.37

6206020 · Treasury Supplies	835.92
6206016 · Bank Charges	3,095.22
6206021 · Fictitious Business Name Filing	149.00
6206019 · SFSFC PO Box	307.50
6206030 · Registration Supplies	4,206.48
6206015 · Event Insurance	1,238.54
6206000 · Finance Division - Other	<u>301.65</u>
Total 6206000 · Finance Division	<u>164,504.78</u>
Total 6200000 · Convention Expenses	<u>1,470,209.01</u>
Total Expense	<u>1,470,209.01</u>
Net Income	<u><u>52,433.04</u></u>

## **Appendix C: Report of the New Zealand Agent Committee, July 16, 2022**

During the last Tri-Quarter the committee did the following:

1. Forwarded copies of bank statements to the CoNZealand Finance Division.
2. Facilitated the payment of CoNZealand expenses for Chicon 8.
3. Sent additional Pass-along funds to Chicon 8.

### Next Steps

1. Make monthly financial reports to the CoNZealand operating committee.
2. Continue paying what bills remain that need to be paid in \$US.

Respectfully Submitted,

Randy Smith

Chair, ConZealand Agent Committee

**Appendix D: CoNZealand Agent Committee Financial Report, July 16, 2022**

Bank Balance – 3/19/22 \$116,716.17

Income 0

Expenses

Staff expenses related to Chicon 8 \$ 492.20

Postage 8.95

Pass-along Funds to Chicon 8

3/25 76,000.00

7/14 15,000.00

TOTAL EXPENSES \$ 91,501.15

Bank Balance—7/16/22 \$ 25,215.02

Accounts Payable

Initial Start-up Funds SFSFC \$ 120.00

**Appendix E: Westercon 74 Financial Report, July 15, 2022**

Income	Number	Rate	(approx incl \$ in Square)	Committed	Estimated	Budget
			Actual			Total
<b>Memberships</b>						
Supporting (including votes)	167	20	2,880.00			2,880.00
Upgrades from voting to Attending		10	860.00			860.00
	2	30	60.00			60.00
	72	40	2,880.00			2,880.00
	28	50	1,400.00			1,400.00
	39	60	2,340.00			2,340.00
Memberships to 6-30-22	75	70	1,992.00			1,992.00
Memberships at the Door	<u>5</u>	70	<u>350.00</u>			<u>350.00</u>
Total Memberships (net of conversions)	388		12,762.00	-	-	12,762.00
Dealers Room (no charge)	10	0			-	-
Sponsorships			3,000.00			3,000.00
Comp Hotel Rooms (none baked into agreements)	0	0			-	-
Advertising (Program Book)			<u>285.00</u>		<u>225.00</u>	<u>510.00</u>
<b>Total Revenue</b>			<b>16,047.00</b>	<b>-</b>	<b>225.00</b>	<b>16,272.00</b>
<b>Expenditures</b>						
Function Space Rental			2,325.00			2,325.00
GOH Meals/Per Diem/Driving Cost	2	550	1,100.00			1,100.00
GOH Hotel Rooms (Donato, Murphy)	11	173.31	1,314.55			1,314.55
Ribbons			64.80			64.80
Hospitality Food and Beverage	388	10	3,252.61			3,252.61
Pre-Con Meeting Costs			50.00		-	50.00
Memberships Badges			213.04		-	213.04
Office Supplies						-
Truck Rental (maybe rent trailer for bringing stuff to convention)			452.50			452.50
Hotel Rooms	6	135			-	-
Program Book, office supplies						

	4,005.01		4,005.01
Mailing out program books to non-attending members		300.00	300.00
Flyers	-	-	-
Publicity/Ads	-		-
PR Printing			-
PR Mailing (most electronic)	61.39		61.39
Access			-
Grant back to W75 continuation from Utah Westercon \$1000 grant	500.00		500.00
Insurance (including alcohol service liability)	132.00	-	132.00
Monies due back to Westercon 75 deposited into our account	300.00		300.00
Banking including credit card processing (incl est actual)	1,100.00	250.00	1,350.00
<b>Total Expenditures</b>	<b>14,870.90</b>	<b>-</b>	<b>550.00 15,420.90</b>
<b>Net Revenue</b>	<b>1,176.10</b>	<b>-</b>	<b>(325.00) 851.10</b>

Beginning Balance in account (SMOFCon)	<b>3,946.48</b>
Total Balance (SmofCon plus Westercon plus Square)	<b>5,122.58</b>

Transferred from SFSFC from Square 6-29-22 5000

		<b>Bank</b>	
		<b>Balance</b>	
	Deposits	Checks	
Balance 7-1-22			15282.04
Check 1014 for Convention Center Per Diem and Travel for 2 GOH's Ck 1016, 1017		1162.5	14119.54 cleared
Westercon 75 \$300 Votes \$500 Utah Grant Ck 1018		1100	13019.54 cleared
Ck 1015 reimb Kevin Standlee for reimb cash Stokke Mbr		800	12219.54
Ck 1019 reimb Kevin Roche beverages at con		70	12149.54 cleared
Ck 1020 reimb Chris Marble Con Ste Sup		411.26	11738.28
Ck 121 reimb Linda Deneroff Reg Sup		17.34	11720.94 cleared
Cash Michelle Weisblatt-Dane Cash Reimb Prog Sup		213.04	11507.9
Return of Cash Fund withdrawal pre-con		75	11432.9 cleared
2 Face Masks \$10, Mbr price Adj \$-20, \$10 Upgrade, \$70 Mbr		-420	11852.9 cleared
GOH Hotel Rooms		-90	11942.9 cleared
		1314.55	10628.35 cleared



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Ribbons - Chaz Baden	64.8	10563.55
Due to Kevin	7165.99	3397.56
Westercon 76 Utah Ad Program Book (on hand)	-60	3457.56
Deposit on hand	-160	3617.56
Money receivable from Orlando	-225	3842.56
Approx funds coming from SFSFC from Square	-1000	4842.56